

Middlebury College					
MARKET APPEAL	TEAM SCORE				POINTS
	APPROACH	EQUALS	EXCEEDS	ECLIPSES	/100
	CONTEST CRITERIA	0-60%	61-80%	81-90%	
<b>A. LIVABILITY</b>					
1	Is the operation of the house's lighting, entertainment, and other controls intuitive?			X	
2	Does the design offer the occupant(s) a safe, functional, convenient, comfortable, and enjoyable place to live			X	
3	Are the unique needs and desires of the target client met by the design?			X	
<b>B. MARKETABILITY</b>					
1	Does the house demonstrate curb appeal, interior appeal, and quality craftsmanship?			X	
2	Do the house's sustainability features and strategies make a positive contribution to its marketability?			X	
3	Does the house offer a good value to potential homebuyers?			X	
<b>C. BUILDABILITY</b>					
1	Are the drawings and construction specifications of sufficient quality and detail to enable a contractor to generate an accurate, detailed construction cost estimate?		X		
2	Are the drawings and construction specifications of sufficient quality and detail to enable a contractor to construct the building as the design team intended it to be built?		X		
3	Are all the house's materials and equipment commercially available, such that the house can be immediately built in the private sector?			X	
<b>Total</b>					95