### AZ STATE/NEW MEXICO

#### MARKET APPEAL

<table>
<thead>
<tr>
<th>CONTEST CRITERIA</th>
<th>0-60%</th>
<th>61-80%</th>
<th>81-90%</th>
<th>91-100%</th>
<th>/100</th>
</tr>
</thead>
</table>

### TEAM SCORE

#### A. LIVABILITY

1. Is the operation of the house’s lighting, entertainment, and other controls intuitive? **X**

2. Does the design offer the occupant(s) a safe, functional, convenient, comfortable, and enjoyable place to live **X**

3. Are the unique needs and desires of the target client met by the design? **X**

#### B. MARKETABILITY

1. Does the house demonstrate curb appeal, interior appeal, and quality craftsmanship? **X**

2. Do the house’s sustainability features and strategies make a positive contribution to its marketability? **X**

3. Does the house offer a good value to potential homebuyers? **X**

#### C. BUILDABILITY

1. Are the drawings and construction specifications of sufficient quality and detail to enable a contractor to generate an accurate, detailed construction cost estimate? **X**

2. Are the drawings and construction specifications of sufficient quality and detail to enable a contractor to construct the building as the design team intended it to be built? **X**

3. Are all the house’s materials and equipment commercially available, such that the house can be immediately built in the private sector? **X**

#### Total

83.0

### PUBLIC COMMENTS

The well designed gardens and outdoor space would be appealing to the target market. The form and the finishes are consistent with an Arizona vernacular.