

Tennessee						
MARKET APPEAL		TEAM SCORE				POINTS
		APPROACH	EQUALS	EXCEEDS	ECLIPSES	/100
		CONTEST CRITERIA	0-60%	61-80%	81-90%	
<b>A. LIVABILITY</b>						
1	Is the operation of the house's lighting, entertainment, and other controls intuitive?				X	
2	Does the design offer the occupant(s) a safe, functional, convenient, comfortable, and enjoyable place to live	X				
3	Are the unique needs and desires of the target client met by the design?		X			
<b>B. MARKETABILITY</b>						
1	Does the house demonstrate curb appeal, interior appeal, and quality craftsmanship?				X	
2	Do the house's sustainability features and strategies make a positive contribution to its marketability?			X		
3	Does the house offer a good value to potential homebuyers?	X				
<b>C. BUILDABILITY</b>						
1	Are the drawings and construction specifications of sufficient quality and detail to enable a contractor to generate an accurate, detailed construction cost estimate?				X	
2	Are the drawings and construction specifications of sufficient quality and detail to enable a contractor to construct the building as the design team intended it to be built?				X	
3	Are all the house's materials and equipment commercially available, such that the house can be immediately built in the private sector?			X		
<b>Total</b>						77